

### Mission Statement

Our mission is to empower couples in Southern Africa to create their dream wedding through personalized inspiration, comprehensive planning tools, and expert guidance, connecting them with the best products and services in the industry throughout their journey.



Our vision is to disrupt the wedding planning industry digitally in Southern Africa and be a part of the planning process of every wedding.

Our goals are:

- To be the first choice platform for couples planning a wedding in Southern Africa
- To have every service provider in the wedding industry in Southern Africa on the platform
- To help promote and improve all service providers businesses within the industry.

### Africa's First Online Wedding Planning Tool

# Spending for the Big Day

Billions of Rands are spent in the wedding industry annually. Fashion, jewellery, travel, gifts, health, finance and beauty year on year with millennial couples planning their future. Reaching couples at this point in their lives is highly vital and as brands are forming so their spending patterns change – they are planning for more than just their wedding and you need to be a part of that!

## A total of 163,133 marriages registered in 2013 in South Africa alone! **WEDDING INDUSTRY VALUED AT R275** ANNUALLY

- Brides spent R52 million on their bouquets annually
- More than 120,000 bottles of sparkling wine/champagne/wine are drunk to toast engagements annually
- Average length of engagements are 6.5 months
- R1.5 billion is spent on honeymoons both locally and abroad
- 1.8 million hours of music is played at weddings by DJ

## 360 Degree MEDIA BRAND

FIRST ONLINE WEDDING PLANNING TOOL IN SOUTHERN AFRICA

ONLINE SOCIAL MEDIA CONNECTION NATIONAL & INTERNATIONAL PRINT & DIGITAL MEDIA

24/7 ONLINE SUPPORT



# & Audience

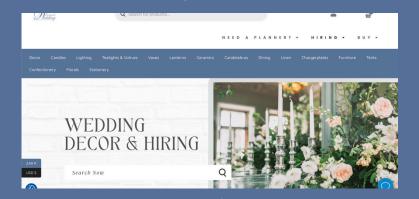
### Localised E-Commerce Store \$32 000/m revenue

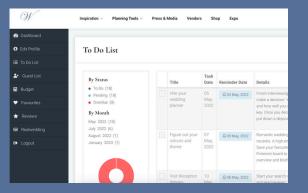


FIND TRUSTED SUPPLIERS ACROSS SOUTHERN AFRICA Streamline your wedding wendors, get professional recommendations & book.

#### Self Service Market Place

10 minutes / session 15 000+ followers 503 suppliers loaded





Digitalised eco-system for the wedding industry

4 000 + community members Average Monthly Spending \$52 000



Localised Planning Tools

Throughout Southern Africa Average Monthly Visitors 6 740 Average Monthly Unique Visitors

6,740

Average New Monthly Users

1,200

## Online Audience

Plan My Wedding is the go-to place for couples planning their wedding in Southern Africa.

Our couples goals are to create a memorable wedding that reflects their cultural heritage & have a seamless and stress-free digital planning experience

### Our Couples:

Are Wedding Planning Millennials: Spending for now and the future!

**Obsessed:** Spend over 10 minutes per session

Connect:

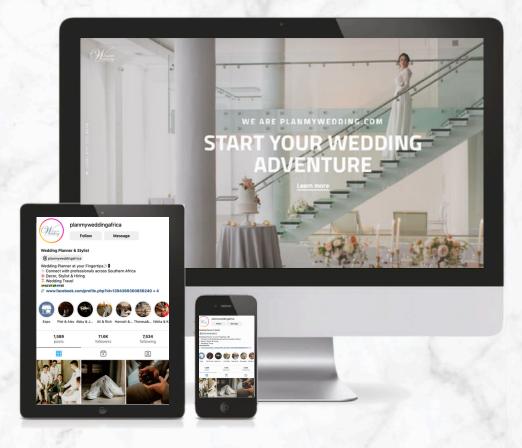
Over 10k+ followers on social media and over 4000 community members!

Average Organic Social Engagements

7,000+ weekly

OUR COUPLES ARE Passionately Engaged...

## Connect with our couples!



Plan My Wedding offers multiple opportunities to a variety of brands to reach young newly engaged couples during a pronounced moment in their lives

#### High impact branding events

- Custom content marketing & sponsorships
- Social impact engagements
- Direct email & newsletters
- Contests, vouchers and games
- Banner opportunities

# Talk of the town...

"The go to app when planning your wedding in Southern Africa, this site is awesome and easy"

Dawn Nathan-Jones (Former CEO of Euro Car)

"Absolutely love the app and the new developments that just keep coming, love the 24/7 support even more. Definitely a must have" Nikki Grun-Jooste (Bride on PMW)

"Will definitely use your services when the time comes" Gavin Horn (Twitter Follower & Chief Dreamer at Numberwise)

### Reaching 300 million viewers through Africa national television, print and online media

The directors of Plan My Wedding played a part in the award winning reality TV show Shark Tank, which was aired on prime time on Mnet and successfully secured 2 sharks on board, Dawn Nathan-Jones & Gil Oved, gaining millions of impressions worldwide!

- 16 million + impressions
- 50 + press interviews
- 100+ social media posts
- 200 mentions of @planmyweddingsa
- 28000+ reached through paid advertising
- 1306% growth in users WOW



# Rates & Specs

FEATURES	FREE	PRO	PRO+
Business Details	Contact through PMW	Yes	Yes
Service Profiles/Images	5 Photos	Unlimited	Yes
Social Accounts	IN 1-012	Yes	Yes
Exposure on Prnt & Online		- 3	Yes
Premium Search Listings	a -	-	Yes
PERFORMANCE & SUPPORT	Yes	Yes	Yes
Networking & Educational Events	Yes	Discounted Rate	
Personal Strategy Specialist			Yes
Monthly Monthly		\$10	\$20
Yearly		\$100	\$200

#### **BANNER ADS**

Email your account manager for premium advertising banner space specifically targeted to you category! \$300

info@planmywedding.com

### www.planmywedding.com

